SEARL: 4QFY26 Expected EPS to clock-in at PKR 1.22/sh., PAT up 1.6xYoY

Flashnote: Pharmaceutical – The Searle Company Limited (SEARL) – 4QFY26 Result Preview

Tuesday, September 22, 2026

- **Board Meeting: – September 25, 2026**
- **4QFY26: –** EPS: PKR 1.22, PAT: PKR 629Mn, up 1.6xYoY over the SPLY.
- In 4QFY26, top-line is expected to reach PKR 9Bn, up 37%YoY from PKR 6.6Bn, driven by higher sales supported by a favorable sales mix and stable demand for chronic medicines. On a sequential basis, sales are expected to decline 7%QoQ, mainly due to seasonal factors. Gross margins are expected to expand 2pptsYoY/1pptsQoQ, driven by higher prices and improved sales. Hence, PAT to clock-in at PKR 629Mn, reflecting a 1.6xYoY increase, resulting in an EPS of PKR 1.22/sh.
- In FY26, sales are expected to reach PKR 38Bn, up 34%YoY, with margins expanding 4pptsYoY, attributable to lower cost of sales, higher sales & lower finance costs. Hence, PAT to arrive at PKR 2.9Bn, up 3.1xYoY, resulting in an EPS of PKR 4.95/sh.

SEARL Result Preview 4QFY26 - Consolidated

PKR Mn	4QFY26E	4QFY25A	YoY	3QFY26A	QoQ	FY26E	FY25A	YoY
Net sales	9,050	6,604	37%	9,734	-7%	38,439	28,600	34%
Cost of sales	(4,344)	(3,277)	33%	(4,812)	-10%	(18,063)	(14,528)	24%
Gross profit	4,706	3,327	41%	4,923	-4%	20,375	14,072	45%
Distribution costs	(2,874)	(2,577)	11%	(3,098)	-7%	(11,579)	(8,711)	33%
Administrative expenses	(498)	(109)	3.5x	(478)	4%	(1,998)	(1,996)	0%
Other expenses/(income) - net	(50)	83	-1.6x	(22)	1.3x	(103)	328	NM
Profit from operations	1,284	723	78%	1,325	-3%	6,695	3,693	81%
Finance costs	(253)	(336)	-25%	(286)	-11%	(1,081)	(2,101)	-49%
Profit/(loss) before tax	1,031	387	1.7x	1,039	-1%	5,613	1,592	2.5x
Income tax expense	(402)	(506)	-20%	(537)	-25%	(2,676)	(784)	2.4x
Profit/loss after tax	629	(119)	NM	502	25%	2,937	807	2.6x
Profit from continued operations	629	(119)	NM	502	25%	2,937	807	2.6x
Profit/Loss from discontinued operations	-	(969)	NM	-	NM	-	(2,180)	NM
Profit/Loss for the Year	629	(1,088)	NM	502	25%	2,937	(1,372)	NM
EPS/LPS	1.22	(2.13)		0.84		4.95	(2.38)	
DPS	NIL	NIL		NIL		NIL	NIL	

Source: Company Reports & TSL Research

SECP Research Entity Notification Number: REP-040

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- Justified price to book (JPB)
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- Equity & Asset return based methodologies (EVA, Residual Income etc.)

SECP JamaPunji Portal link: https://jamapunji.pk/

Frequently Used Acronyms

TP	Target Price	**DCF**	Discounted Cash Flow	**FCF**	Free Cash Flows
FCFE	Free Cash Flows to Equity	**FCFF**	Free Cash Flows to Firm	**DDM**	Dividend Discount Model
SOTP	Sum of the Parts	**P/E**	Price to Earnings ratio	**P/BVPS**	Price to Book ratio
P/S	Price to Sales	**EVA**	Economic Valued Added	**BVPS**	Book Value per Share
EPS	Earnings per Share	**DPS**	Dividend per Share	**DY**	Dividend Yield
ROE	Return on Equity	**ROA**	Return on Assets	**JPB**	Justified Price to Book

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